EAST Search History

| Ref # | Hits | Search Query | DBs | Default Operator | Plurals | Time Stamp |
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| S90 | 130 | counter with (bid offer tender) with (modification alteration change adjustment amendment) | US-PGPUB; USPAT; USOCR; EPO; JPO; DERWENT; IBM_TDB | OR | ON . | 2006/07/21 06:57 |
| S91 | 7 | S90 with negotiat\$3 ℃w₁ċ | US-PGPUB; USPAT; USOCR; EPO; JPO; DERWENT; IBM_TDB | OR | ON | 2006/07/21 07:12 |
| S92 | 54805 | Bargain\$4 "good deal" "good buy" haggl\$4 negotiat\$4 | US-PGPUB; USPAT; USOCR; EPO; JPO; DERWENT; IBM_TDB | OR | ON | 2006/07/27 11:27 |
| S93 | 54805 | S92 | US-PGPUB; USPAT; USOCR; EPO; JPO; DERWENT; IBM_TDB | OR | ON | 2006/07/27 11:29 |
| S94 | 1023 | term adj2 sale | US-PGPUB; USPAT; USOCR; EPO; JPO; DERWENT; IBM_TDB | OR | ON | 2006/07/27 12:05 |
| S95 | 1379 | Conklin.in. | US-PGPUB; USPAT; USOCR; EPO; JPO; DERWENT; IBM_TDB | OR | ON | 2006/07/27 12:04 |
| S96 | 65 | negotiation adj1 engine Kwic Abs | US-PGPUB; USPAT; USOCR; EPO; JPO; DERWENT; IBM_TDB | OR | ON | 2006/07/27 12:22 |
| S97 | 65 | S92 and S96 Kwic, Abs | US-PGPUB; USPAT; USOCR; EPO; JPO; DERWENT; IBM_TDB | OR | ON | 2006/07/27 12:05 |

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| S98 | 6 | S94 and S96)Cw 1C | US-PGPUB; USPAT; USOCR; EPO; JPO; DERWENT; IBM_TDB | OR | ON | 2006/07/27 12:07 |
| S99 | 3368 | term adj2 (sale sell\$3 purchas\$3 buy\$3 bid bidding offer) | US-PGPUB; USPAT; USOCR; EPO; JPO; DERWENT; IBM_TDB | OR | ON | 2006/07/27·12:06 |
| S10 0 | 19 | S99 and S96 Kwic | US-PGPUB; USPAT; USOCR; EPO; JPO; DERWENT; IBM_TDB | OR | ON | 2006/07/27 12:13 |
| S10 1 | 712 | counteroffer or (counter adj1 offer) | US-PGPUB; USPAT; USOCR; EPO; JPO; DERWENT; IBM_TDB | OR | ON | 2006/07/27 12:16 |
| S10 2 | 30 | 599 with S101 Abs+という | US-PGPUB; USPAT; USOCR; EPO; JPO; DERWENT; IBM_TDB | OR | ON | 2006/07/27 12:19 |
| S10 3 | 10 | S96 with S101 Kwic | US-PGPUB; USPAT; USOCR; EPO; JPO; DERWENT; IBM_TDB | OR | ON | 2006/07/27 12:17 |
| S10 4 | 2 | S100 and S102 and S103 Titles | US-PGPUB; USPAT; USOCR; EPO; JPO; DERWENT; IBM_TDB | OR | ON | 2006/07/27 12:18 |
| S10 5 | 281 | negotiat\$4 adj1 (software engine server) | US-PGPUB; USPAT; USOCR; EPO; JPO; DERWENT; IBM_TDB | OR | ON | 2006/07/27 12:24 |

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| S10 6 | 7 | S99 with S105 | US-PGPUB; USPAT; USOCR; EPO; JPO; DERWENT; IBM_TDB | OR | ON | 2006/07/27 12:28 |
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| S10 7 | 7 | S106 and (modification change) with terms | US-PGPUB; USPAT; USOCR; EPO; JPO; DERWENT; IBM_TDB | OR | ON | 2006/07/27 12:29 |

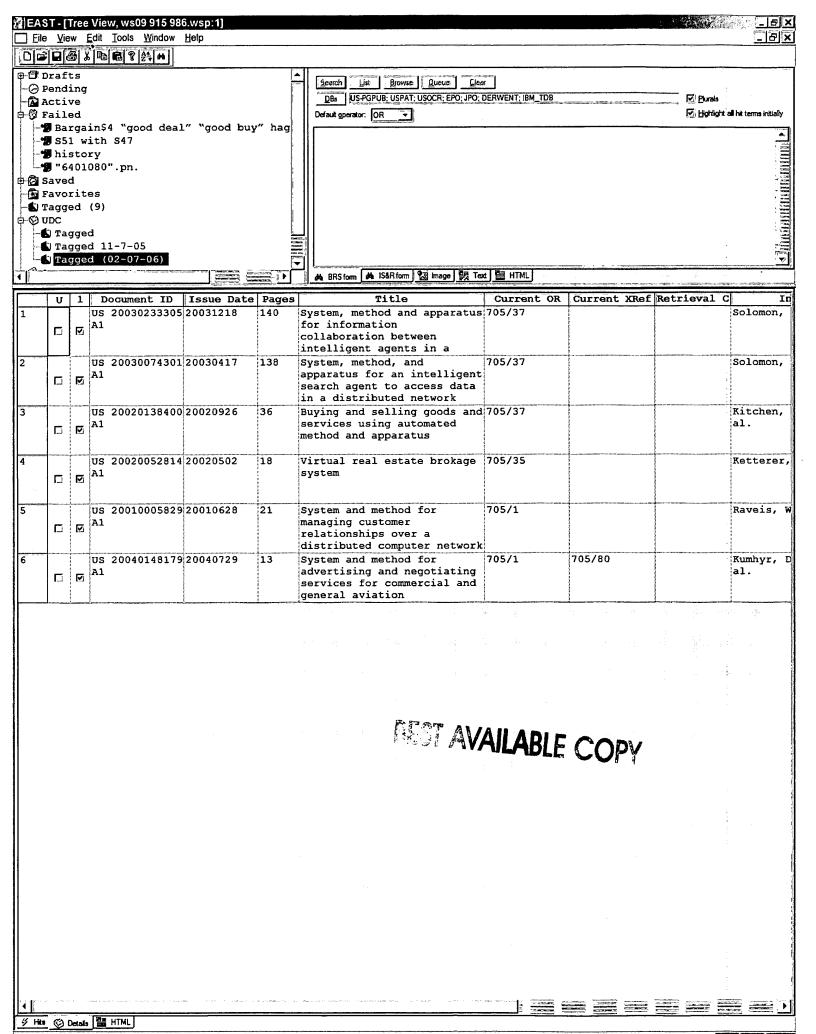
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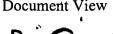
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| 2 | Г | E | US 20040054606 A1 | 20040318 | 26 | Real estate computer network | 705/27 | | | Broerman, |
| 3 | | ত | US 20050267829 A1 | 20051201 | 44 | Computer method and system for intermediated exchanges | 705/35 | 707/100 | | Ferstenbe et al. |
| 4 | Г | E | US 20050075935 A1 | 20050407 | 26 | Method and system for processing supplementary product sales at a point-of-sale terminal | 705/16 | | | Walker, J |
| 5 | | E | US 20040167677 A1 | 20040826 | 27 | System and method for planning energy supply and interface to an energy management system for use in | 700/291 | 700/286; 705/37; 705/412 | | Weiss, An |
| 6 | Б | E. | US 6968318 B1 | 20051122 | 44 | Computer method and system for intermediated exchanges | 705/37 | | | Ferstenbe et al. |
| 7 | Г | D. | US 6789252 B1 | 20040907 | 115 | Building business objects and business software applications using dynamic object definitions of | 717/100 | 717/103 | | Burke; Mi |
| 8 | Г | Ø | US 6332135 B1 | 20011218 | 76 | System and method for ordering sample quantities over a network | 705/80 | 705/26 | | Conklin; al. |
| 9 | Б | E | US 20050119980 A1 | 20050602 | 36 | Electronic negotiation systems | 705/80 | | | Kohavi, I |



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TradeAccess(R) Receives US Patent Office Notice of Allowance For System Patent **Covering B2B E-Commerce Negotiation**

PR Newswire. New York: Jun 21, 2000. pg. 1

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Abstract (Document Summary)

Leaders in the B2B e-commerce industry have identified automated negotiation as one of the most critical missing components for acceleration of B2B e-commerce. Current B2B e-commerce technologies can support only the buying and selling of commodities, in the form of auctions, shopping carts, and "matching" technology. By contrast, the TradeAccess system can handle all business processes involved in negotiating commercial relationships, including purchase orders, sample quantities, order/contract volumes, sales terms, RFP (request for proposal), MPA (master purchase agreement), BOM (bill of materials), delivery scheduling, domestic and international payment methods, order tracking, transaction reporting, and shipping and delivery terms - even international terms of trade. TradeAccess enhances commercial relationships by managing rules and processes at all three levels required: the business rules of both the buying and selling enterprises; the rules of the marketplace entity, whether public or private; and the accepted commercial rules of domestic and international trade with which all enterprises and marketplaces must comply. The TradeAccess negotiation system ensures the integrity of both the requisite business processes and information for reaching online agreements, while capturing the interactions of buying and selling organizations -- with the major benefit of reducing the 45 percent in commerce transaction costs and time directly attributable to processing.

Full Text (773 words)

Copyright PR Newswire - NY Jun 21, 2000

Company's Invention of the First Software System for Iterative, Multi-Term Negotiation a Breakthrough for Next-Generation B2B E-Commerce Marketplaces

CAMBRIDGE, Mass., June 21 /PRNewswire/ -- TradeAccess, Inc., the pioneer of B2B e-commerce negotiation technology, today announced that the company has received a Notice of Allowance from the US Patent and Trademark Office for a soon to issue patent covering business-to-business (B2B) e-commerce negotiation processes. This is the first of a series of patents applied for by TradeAccess relating to the company's unique invention of a negotiation software system designed to meet the needs of global businesses for negotiated e- commerce processes.

"The patent corresponding to the Notice of Allowance should be published within the next few months," said Atty. Maureen Stretch, patent counsel for TradeAccess. "We are aware of no similar software system, nor of any other patents for any technology like it. We also believe it to be one of the first Internet-related software patents to issue under the Patent Office's new, more stringent guidelines for evaluating business process inventions," she added.

The invention is the culmination of TradeAccess's visionary approach to solving the problem of online negotiation of complex business terms and relationships and represents a diligent, 30 man- year development effort. The company will license its application broadly to corporations and e-market makers, and license its technology to technology vendors. Concurrently, the company is also developing strategic partnerships with service firms in order to accelerate the system's deployment across industries. The first firm to announce a worldwide alliance with TradeAccess is <u>OAndersen Consulting</u> (please see separate release).

"The patent application covers our invention of a Web-based system providing support for multiple terms and iterative negotiated buying and selling via the Internet," said TradeAccess CEO Jeff Conklin. "When we started out, our goal was nothing less than to set the benchmark for online negotiation processes. The technology system we have invented meets that objective by providing the first real negotiation engine for B2B e-commerce -- not bidding or auctions, not shopping carts, but real negotiation of complex agreements with multiple terms to facilitate on-going B2B commercial relationships.

"We are committed to accelerating the widespread adoption of our negotiation technology for B2B e-commerce across industries, and our alliance with

Andersen Consulting is a significant first step," added Conklin. "In order to foster information and process integrity and promote interoperability for third-party services and other applications that support inter-enterprise commerce, we will also license our negotiation engine technology, based on a set of XML- based interfaces, to enable other vendors' applications to interact with the TradeAccess Data Model."

Leaders in the B2B e-commerce industry have identified automated negotiation as one of the most critical missing components for acceleration of B2B e-commerce. Current B2B e-commerce technologies can support only the buying and selling of commodities, in the form of auctions, shopping carts, and "matching" technology. By contrast, the TradeAccess system can handle all business processes involved in negotiating commercial relationships, including purchase orders, sample quantities, order/contract volumes, sales terms, RFP (request for proposal), MPA (master purchase agreement), BOM (bill of materials), delivery scheduling, domestic and international payment methods, order tracking, transaction reporting, and shipping and delivery terms — even international terms of trade. TradeAccess enhances commercial relationships by managing rules and processes at all three levels required: the business rules of both the buying and selling enterprises; the rules of the marketplace entity, whether public or private; and the accepted commercial rules of domestic and international trade with which all enterprises and marketplaces must comply. The TradeAccess negotiation system ensures the integrity of both the requisite business processes and information for reaching online agreements, while capturing the interactions of buying and selling organizations — with the major benefit of reducing the 45 percent in commerce transaction costs and time directly attributable to processing.

About TradeAccess

TradeAccess(R) Inc. is pioneering B2B e-commerce negotiation technology, with a patent-pending negotiation system aimed at the transformation of online commerce. This breakthrough technology is immediately applicable to B2B e-commerce in direct materials, high- value services, and other strategic business relationships. The company's EcommBuilder(TM) is the first multi- variate, iterative negotiation platform that powers next-generation B2B marketplaces, both public and private, by supporting the fundamental requirements of on-going, complex commercial relationships. Founded in 1998, TradeAccess is privately held and venture capital backed, with financing from Cross Atlantic Technology Fund, LP (XATF), 3i Corporation and private investors. Based in Cambridge, MA, TradeAccess is on the Web at www.tradeaccess.com.

TradeAccess is a registered trademark and EcommBuilder is a trademark of TradeAccess, Inc. All other trademarks are the property of their respective owners. SOURCE TradeAccess, Inc.

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| NAICS: | □ 541611 □ 511210 | | | | | | |
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Abstract, Full Text

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US-PAT-NO: 6332135

DOCUMENT-IDENTIFIER: US 6332135 B1

TITLE: System and method for ordering sample

quantities over a

network

----- KWIC -----

Brief Summary Text - BSTX (47):

At the same time, most sellers of such products may need time to ramp up

their production (especially for new or improved products) in order to meet

quantity **terms** and dates, and they may need to incur additional costs if they

have to change shippers to meet the buyer's needs. A seller does not want to

have its goods rejected arbitrarily as defective or damaged if this is not the

case. So inspection, return and refund policies need to be negotiated. All of

these terms are usually variable and may frequently interrelate. If a seller's

shipping costs go up--so might its prices. If a buyer is unable to meet its

quantity goals because too many of the seller's goods are defective, the

buyer's internal costs go up, and the buyer may have to buy from another source.

Claims Text - CLTX (6):

a buyer terminal for use by a buyer connected to the network, the buyer

terminal including software for sending and receiving <u>terms</u> along a communications path over the network which flows through the multivariate

negotiations system, during iterative processing, the sample quantity software

selecting any sample quantity ordering terms offered by the seller terminal,

sending the sample quantity ordering terms to the buyer terminal upon request

at any time during negotiations, and processing payment between buyer and

seller therefor, the automated negotiations engine recognizing the

users at the

seller terminal and the buyer terminal as negotiators and recognizing one of

the users as a deciding entity, such automated <u>negotiations engine</u> further

recognizing any changes in the terms and storing in the storage space the terms

each terminal proposes, and recognizing the terminal to which proposed terms

are being sent as the indicated terminal, sending **terms** to the indicated

terminal, the automated $\underline{\text{negotiations engine}}$ indicating any $\underline{\text{changes in}}$ the terms

until a set of <u>terms</u> is acted upon in a final manner by the deciding entity.

Claims Text - CLTX (13):

connecting a buyer terminal for use by a buyer to the network, the buyer

terminal including software for sending and receiving <u>terms</u> along a communications path over the network which flows through the multivariate

negotiations engine system, during iterative processing, the sample
quantity

software selecting any sample quantity ordering terms offered by the seller

terminal, sending the sample quantity ordering terms to the buyer terminal upon

request at any time during negotiations, and processing payment between buyer

and seller therefor, the automated <u>negotiations engine</u> recognizing the users at

the seller terminal and the buyer terminal as negotiators and recognizing one

of the users as a deciding entity, such automated <u>negotiations engine</u> further

recognizing any changes in the terms and storing in the storage space the terms

each terminal proposes, and recognizing the terminal to which proposed terms

are being sent as the indicated terminal, sending $\underline{\text{terms}}$ to the indicated

terminal, the automated <u>negotiations engine</u> indicating any <u>changes in</u> the terms

until a set of **terms** is acted upon in a final manner by the deciding entity.

7/27/2006, EAST Version: 2.0.3.0

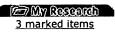
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